

31st Annual General Meeting Gemmological Association Australia (NSW Division) – 6th June 2022

Treasurer's Finance Report – Jason Reberger

2021 Summary

- The NSW Division's Net Loss Attributable to the Association was (\$47,904.38) for the year, this was down from a profit of \$4,010,612.63 in 2020.
- 2021 was another year that had some big impacts on the Division being able to function to full capacity these mainly being affected by COVID & Lockdowns along with renovating and moving into our new premises.
- The Committee were well aware that we would be running at a loss during the 2021 Year which is outrightly due to the Rent we paid at Wentworth Avenue whilst we were renovating Terry Street, Rozelle. These Rent costs totalled to \$125,818 for the year and are now far behind us. It should be noted that the Committee did save some money on this Rent due to COVID Commercial Code of Conduct which was roughly around \$20,000 in additional rent which we didn't have to pay.
- Short Course income was consistent with the 2020 year due to NSW being affected by COVID along with being affected by our Move which impacted on actually running our Short Courses. We should be seeing this increase a lot further in the current year as we have begun running the courses again along with various new courses developed i.e. Onsite Retail Training/Weekend Intro to Gems and Gemmology.
- Total membership numbers dropped in 2021 from 324 to 310. We have seen a continual downward trend over the last few years. We are happy to report that Membership Numbers at the Current Time are consistent with last years and we are working hard to start increasing Memberships going forward. We should be looking to see our Membership Fee income increase next year due to timing of when our Membership Renewals were sent out in late November 2021.
- There was a large increase in RES this year due to the ability to run Diploma Courses however these classes were greatly affected by COVID. We are looking to see this income increase in the coming year due to good Student Numbers and hopefully reaching pre-pandemic levels of around \$100-\$110K.
- A large source of Income again this year came from Government Stimulus which we have worked hard to get every cent we were entitled to from Government Initiatives.
- As mentioned in last year's Reports we were very fortunate that a Member has donated a large sum of money to the Division, this money has been set aside exclusively for the use of purchasing new equipment for our New Premises.
- Other income is in line with the previous year and is a significant reduction from years prior to that. It is usually made up of Graduation Ceremony, Gemstone Study Sets, and Onsite Tutoring which were all affected in this current year. We are happy to report that we will be including a New category being Room Hire for 2022 and new cash flow stream coming from our New Facility.
- Employment expense has risen very marginally during the year and we will expect this to increase with more Diploma Courses/Short Courses running

- Other Expenses listed on the Profit & Loss are mainly attributable to our Insurance, Audit Fees, IT, Hygiene, Printing, Posting & Stationery and have remained in line with 2020.
- Property Expenses have increased mainly due to the Rent we paid for Wentworth Avenue, we will be seeing a large reduction in this expense for 2022.
- Monthly reporting of Income and Expenses was provided to the Committee allowing them to remain fully informed of the Division's progress throughout 2021 and we have been extremely budget conscious for the year.

Balance Sheet Items for 2021

- As at 31st of December our Cash on Hand was \$249,680. This was a large decrease mainly due to the Renovations along with the GST payable on the settlement of Wentworth Avenue.
- There is another \$38,392 in Cash to be received from the ATO for GST Claims relating to renovations which has been banked in the 2022 Year.
- The Property, Plant & Equipment has increased to \$4,079,892 which reflects the Purchase of Terry Street along with the Renovations and new equipment purchased/capitalised on the Balance Sheet. Our Real Estate Agent has outlined that if we were to sell Terry Street, that we would be looking at least at around \$5.5 Million for the sale.